

Message Text

LIMITED OFFICIAL USE

PAGE 01 MADRID 02631 110819Z
ACTION EUR-12

INFO OCT-01 NEA-10 ISO-00 SP-02 CIAE-00 INR-10 NSAE-00
AID-05 EB-08 COME-00 OMB-01 TRSE-00 AGRE-00 /049 W
-----068854 120348Z /63
R 101309Z MAR 78
FM AMEMBASSY MADRID
TO SECSTATE WASHDC 3782
INFO AMEMBASSY COLOMBO
AMEMBASSY NEW DELHI

LIMITED OFFICIAL USE MADRID 02631

E.O. 11652: N/A
TAGS: EQIP, BEXP, EAID, SP
SUBJECT: RICE MILLING EQUIPMENT FOR AID PROJECT IN SRI LANKA

1. THE EMBASSY HAS BEEN APPROACHED BY THE SPANISH MINISTRY OF COMMERCE ON BEHALF OF A LARGE SPANISH MANUFACTURER OF AGRICULTURAL MACHINERY, IMAD, S.A. OF VALENCIA, WHO SEEKS TO SUPPLY RICE MILLING EQUIPMENT TO THE GOVERNMENT OF SRI LANKA, PADI MARKETING BOARD, MINISTRY OF AGRICULTURE, APPARENTLY FINANCED BY USAID.

2. THE SPANISH OFFICIALS ARE AWARE OF AID POLICIES WHICH LIMIT PROCUREMENT OF SUCH EQUIPMENT TO THE US OR LCD'S. HOWEVER, IN THIS CASE, ACCORDING TO THE SPANISH FIRM, THE ONLY ELIGIBLE SUPPLIER IS AN INDIAN FIRM, WHOSE EQUIPMENT IS MARKEDLY INFERIOR TO MODERN SPANISH, ITALIAN AND GERMAN MACHINERY.

3. A REPRESENTATIVE OF IMAD, S.A. HAS REPORTED THAT SRI LANKAN OFFICIALS WOULD LIKE TO DISQUALIFY THE INDIAN EQUIPMENT ON TECHNICAL GROUNDS, BUT CANNOT FOR POLITICAL REASONS. NOT SURPRISINGLY, THE SPANISH FIRM BELIEVES ITS EQUIPMENT WOULD BE CHOSEN IF THE PROCUREMENT RULES WERE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MADRID 02631 110819Z

RELAXED TO ALLOW FOR OPEN COMPETITION. AS AN ADDED SWEETENER THE SPANISH GOVERNMENT HAS OFFERED CONCESSIONAL FINANCING OF UP TO \$250,000 IF THE IMAD EQUIPMENT IS CHOSEN.

4. THE EMBASSY WOULD APPRECIATE GUIDANCE FOR A REPLY TO THE MINISTRY OF COMMERCE AND THE INTERESTED SPANISH FIRM.

STABLER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: RICE, FARM EQUIPMENT, INDUSTRIAL PRODUCTION
Control Number: n/a
Copy: SINGLE
Draft Date: 10 mar 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MADRID02631
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780110-0375
Format: TEL
From: MADRID
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780383/aaaacsep.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 93a8acc9-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3374842
Secure: OPEN
Status: NATIVE
Subject: RICE MILLING EQUIPMENT FOR AID PROJECT IN SRI LANKA
TAGS: EQIP, BEXP, EAID, SP
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/93a8acc9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014